

08:00 – 09:10

REGISTRATION AND CONTINENTAL BREAKFAST

09:10 – 09:20

Chair's opening remarks

Andrew England, Abu Dhabi Bureau Chief and Chief Middle East Correspondent, *Financial Times*

09:20 – 09:40

Keynote

Sheikh Mohammed bin Issa bin Mohammed Al Khalifa, Chief Executive, *Economic Development Board of Bahrain*

09:40 – 10:25

Views and overviews of the economy

What is the wider economic picture regarding property investment and development in the Gulf? Will speculative demand decrease as global credit liquidity diminishes or will commodity returns be sufficient to maintain price growths? How will rising inflation affect demand for property? Where and who within the GCC will experience the greatest growth or downturn over the next fiscal year? Over the next five years?

Hadi Al Alawi, Chairman and Founder, *Al Hayat Group*

Peter Riddoch, CEO, *DAMAC Properties Co LLC*

Nick Maclean, Managing Director Middle East and Northern Africa, *CB Richard Ellis*

10:25 – 11:00

Panel Discussion Q&A

11:00 – 11:25

NETWORKING COFFEE BREAK

11:25 – 12:10

Realising the dream for all

Market experts believe the greatest remaining untapped property opportunity in the Gulf is the development of housing for the non-expat market. What regulations are in place to encourage residential development? Is there appropriate financing to meet rising middle-class demand?

Gurjit Singh, Chief Property Development Officer, *Sorouh Real Estate PJSC*

Joseph Kilar, COO, *Emaar Economic City*

Dr Akram Yosri, Managing Partner, *3i Capital Group*

Amin Al Arrayed, General Manager, *First Bahrain Real Estate Development Co*

12:10 – 12:45

Panel Discussion Q&A

Is the Growth Sustainable?

12:45 – 14:00

NETWORKING LUNCH

14:00 – 14:45

Luxury landmarks of tomorrow

The Gulf has been a market leader in luxury property development, but an increasingly sophisticated consumer and competitive working environment continuously demand an ever-higher standard of quality. What are the latest trends in luxury developments – commercial, retail and residential? What lies behind the shift towards more mixed-use property? Is environmentally sustainable property viable? Is there added value in celebrity-architect design?

Barclay Saastad, Director of Investment and Business Development, *RAK Properties*

14:45 – 15:20

Panel Discussion Q&A

15:20 – 15:50

NETWORKING TEA BREAK

15:50 – 16:50

Financing future skylines

As the Gulf property market matures, a more advanced set of real estate financial products are needed by a more demanding group of investors and consumers. What new financial products are required to help the evolution of Gulf property? How can banks and regulators cooperate to develop a healthy mortgage market? Can the property market be made to be less reliant on public money, and more dependent on competitive private investment? What role will Islamic financing play in future property growth?

Mark Hanson, CEO, *Global Banking Corporation*

Marios Maratheftis, Regional Head of Research: Middle East, North Africa and Pakistan, *Standard Chartered Bank*

Khalid Howladar, Senior Credit Officer, *Moody's Investors Service*

Shafqat Ali Malik, CFO, *ALDAR Properties PJSC*

16:50 – 17:25

Panel Discussion Q&A

17:25 – 17:30

Chair's closing remarks

17:30 – 18:30

Close of conference and Networking drinks reception



The organisers

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